

# Margins on charging sessions

During each charging session, every involved party earns a margin, from the owner (host) and operator (CPO) of the charging station to the Mobility Service Provider (eMSP) and other service providers within the charging process.

- CHARGING STATION HOST

The charge point owner or host (Mobiflow customer) sets **their rates per public charging session** via the Mobiflow platform.

- CHARGE POINT OPERATOR (CPO)

As the Charge Point Operator (CPO), Mobiflow applies an additional **CPO margin on top of the rate set by the customer**. This margin consists of a fixed starting fee or a surcharge on both the hourly cost and the kWh cost.

- MOBIFLOW

The total price forwarded by Mobiflow to charging card providers (MSPs) is the sum of the host's tariff and the CPO margin.

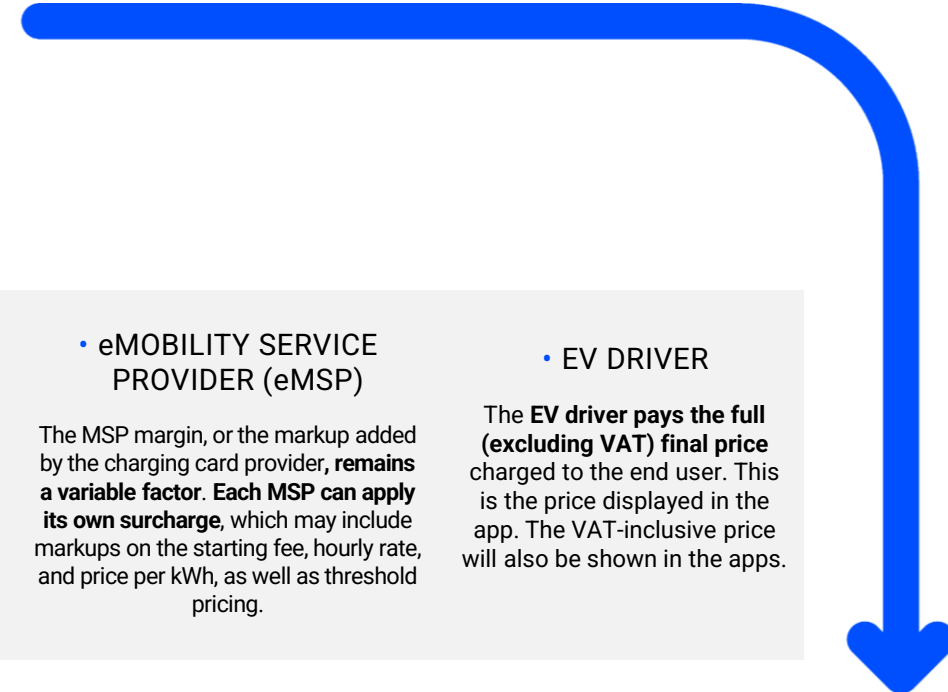


- eMOBILITY SERVICE PROVIDER (eMSP)

The MSP margin, or the markup added by the charging card provider, **remains a variable factor. Each MSP can apply its own surcharge**, which may include markups on the starting fee, hourly rate, and price per kWh, as well as threshold pricing.

- EV DRIVER

The **EV driver pays the full (excluding VAT) final price** charged to the end user. This is the price displayed in the app. The VAT-inclusive price will also be shown in the apps.



	host remuneration	+	CPO markup	+	eMSP markup	=	total price
start cost	X	+	X	+	X	=	X
hourly cost							
kWh cost							

